

INDICATOR REVISIONS AND PROGRESS TOWARDS TARGETS

Performance Indicator	2007 Target	2007 Actual-TOTAL	2008 Target	2008 Actual	2009 Target	2009 Actual	2010 Target	2010 Actual	LOP Target	LOP to 2011 Actual	% Achieved	2011 NEW Target	LOP Targets	Notes:
Tier I Indicators (Auditable)														
1.1 - Market Assessments Completed (closed)	8	9	10	12	0	1			12	21	175%		12	23 over 3 years? Closed after Yr 3
1.3 - % Increase in Sales By SMEs (dropped)	10%	na											72%	dropped due to questionable reporting
2.1 - Number of BDS Providers Operating	85	22	100	66									135	no longer relevant
2.1 (A) - Number of BDS Firms Supported							20	26	50	28	52%	30	50	
2.2 - Number of Businesses Supported (cumulative) (formerly 2.3)	900	991	2900	3988	6,000	4,116	9,000	10,018	10,000	10,018	100%	12,000	12,000	
2.3 - Number of New SMEs Created (formerly 2.4)	150	224	300	156	350	269	400	423	1450	1068	74%	500	1,550	
2.4 - Number of SMEs Accessing Bank Loans/Equity as a Result of USG Assistance (formerly 2.6)	10	17	10	9	10	56	20	7	140	123	88%	30	150	
3.1 - New Business Association Established	40	42	80	120									295	remove - focus on support of existing
3.2 - Number of Existing Business Associations Supported	65	74	40	119	120	34	75	16	350	377	108%	40	400	
3.3 - % Percentage Increase in membership of New/ Existing association (dropped)	10%	5.4%											146.0%	dropped due to questionable reporting
3.3 (A) - Number of New members in New/existing associations (formerly 3.4)	1000	5416	2,500	14360									4500	recommended removal due to inflated reporting
4.1 - Number of GDA Formed / Private-Public Partnerships Created	8	8	20	14									37	Number of GDAs not achieved but \$ value greater
4.2 - US Dollar Value Leveraged through Private-Public Partnerships	\$925,000	\$2,879,797	\$1,575,000	\$7,551,000	\$2,875,000	\$3,525,000	\$12,000,000	\$50,101,353	\$36,000,000	\$63,119,150	175%	\$12,000,000	\$75,000,000	
5.1 - Number of Professional Internships Provided	100	215	400	597	400	240	900	932	2,200	1,942	88%	300	2,100	
5.2 - Number of Participants in mentorship Program	50	90	250	315									450	Revised to focus on technical skills
5.2 (A) - Number of Graduates Trained in Sector Specific Skills							150	250	500	250	50%	500	750	
Tier II Indicators - (Measured through survey & extrapolation)														
Tier II - Indicator A - SMEs that have Added Value (formerly indicator 1.2)	150	283	475	562	267	205	300	633	1,275*	2,724	214%	500	3000	
Tier II - Indicator B - % Increase in Number of Clients of BDS Providers (formerly indicator 2.2)	25%	18%	25%	62.84	25%	54	25%	57%	95%*	57%	60%	25%	25%	
Tier II - Indicator C - Number of Full Time jobs created by USG supported activities (formerly indicator 2.5)	2,000	2,757	5,000	11548	8,000	3717	15,000	14,142	55,000*	51,913	94%	20,000	60,000	
Tier II - Indicator D - Number of Firms Investing in Improved Technology as a Result of ASMED Assistance (formerly indicator 2.7)	800	277	2,000	956	500	200	200	612	3,500*	2,751	79%	500	3,000	
		= Tier I Revised after 2008 Audit							*based on 2009 LOP goals					